

# THE LIST

## LARGEST PRIVATE COMPANIES

L.A. County-based; ranked by 2018 revenue

▶ NEXT WEEK  
Apparel Companies

Rank	Company • name • address • website	Revenue • 2018 • 2017 (in millions)	Profile • employees • offices	Description	Year Founded	Top Executive • name • title • phone	
1	 <b>Trader Joe's Co. Inc.</b> 800 S. Shamrock Ave. Monrovia 91016 traderjoes.com	\$16,000 <sup>1</sup> \$16,000 <sup>1</sup>	10,001 NA	specialty food and beverage retail chain	1958	Dan Bane CEO, Chairman (626) 599-3700	
2	 <b>Capital Group Cos.</b> 333 S. Hope St. Los Angeles 90071 thecapitalgroup.com	7,300 <sup>1</sup> 7,300 <sup>1</sup>	7,500 28	investment management	1931	Timothy Armour CEO, Chairman (213) 486-9200	
3	 <b>Harbor Freight Tools USA Inc.</b> 26541 Agoura Road Calabasas 91302 harborfreight.com	5,000 4,500	20,000 1,000	tool retailer	1977	Eric Smidt CEO (800) 444-3353	
4	 <b>Wonderful Co.</b> 11444 W. Olympic Blvd. Los Angeles 90064 wonderful.com	4,600 4,200	10,000 NA	agriculture, food, beverages, consumer packaged goods	1979	Lynda Resnick Vice Chairwoman, Co-Owner Stewart Resnick Chairman, President (310) 966-5700	
5	 <b>Dole Food Co. Inc.</b> One Dole Drive Westlake Village 91362 dole.com	4,500 <sup>1</sup> 4,500 <sup>1</sup>	NA NA	fresh fruit and vegetable producer	1851	David Murdock CEO, Chairman (818) 879-6600	
6	 <b>United Pacific</b> 4130 Cover St. Long Beach 90808 unitedpacific.com	3,500 3,100	NA 1	retail gas station and convenience store operator	1955	Joe Juliano CEO, President (310) 323-3992	
7	 <b>Panda Restaurant Group Inc.</b> 1683 Walnut Grove Ave. Rosemead 91770 pandarg.com	3,400 3,000	38,344 NA	owner and operator of restaurant chains including Panda Express, Panda Inn and Hibachi San	1973	Andrew Cherng Peggy Cherng Co-CEOs, Co-Chairs (626) 799-9898	
8	 <b>Forever 21 Inc.</b> 3880 N. Mission Road Los Angeles 90031 forever21.com	3,100 <sup>1</sup> 4,000 <sup>1</sup>	NA NA	apparel and accessories retailer	1984	Do Won Chang CEO, Co-Owner Jin Sook Chang Co-Owner (213) 741-5100	
9	 <b>Altour</b> 10635 Santa Monica Blvd., Suite 200 Los Angeles 90025 altour.com	3,000 2,800	1,394 57	travel agency	1991	Alexandre Chemla President (310) 571-6000	
10	 <b>JM Eagle</b> 5200 W. Century Blvd. Los Angeles 90045 jmeagle.com	2,450 <sup>1</sup> 2,450 <sup>1</sup>	NA NA	plastic pipe manufacturer	2007	Walter Wang CEO, President (800) 621-4404	
11	 <b>Act 1 Group Inc.</b> 1999 W. 190th St. Torrance 90504 act1group.com	2,400 <sup>1</sup> 2,400 <sup>1</sup>	2,600 187	workforce management and human capital technology	1978	Janice Bryant Howroyd CEO, Chairwoman (310) 750-3400	
12	 <b>Newegg Inc.</b> 17560 Rowland St. City of Industry 91748 newegg.com	2,300 <sup>1</sup> 2,300 <sup>1</sup>	NA 21	online-only retailer of computer components and consumer electronics	2001	Fred Chang CEO, Chairman (626) 271-1420	
13	 <b>Red Chamber Co.</b> 1912 E. Vernon Ave. Vernon 90058 redchamber.com	2,200 <sup>1</sup> 2,200 <sup>1</sup>	1,700 15	seafood supplier	1973	Ming Bin Kou CEO (323) 234-9000	
	 <b>Guitar Center Inc.</b> 5795 Lindero Canyon Road Westlake Village 91362 guitarcenter.com	2,200 <sup>1</sup> 2,200 <sup>1</sup>	NA 365	music equipment retailer	1959	Ronald Japinga CEO, President (818) 735-8800	
15	 <b>99 Cents Only Stores</b> 4000 Union Pacific Ave. Commerce 90023 99only.com	2,027 <sup>1</sup> 2,027 <sup>1</sup>	NA 389	retailer	1982	Jason Kidd President, COO (323) 980-8145	

<sup>1</sup> Business Journal estimate.  
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Researched by Joshua Niv

LARGEST PRIVATE COMPANIES *Continued from page 15*

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16		<b>Keyes Automotive Group</b> 5855 Van Nuys Blvd. Van Nuys 91401 keyescars.com	<b>\$2,025<sup>1</sup></b> \$2,080 <sup>1</sup>	NA 13	automotive dealerships	1968	Howard Keyes President (818) 907-4456	
17		<b>Hulu</b> 2500 Broadway Santa Monica 90404 hulu.com	<b>2,000<sup>2</sup></b> 2,000 <sup>2</sup>	NA NA	premium streaming television service	2008	Randy Freer CEO (310) 571-4700	
18		<b>Utility Trailer Manufacturing Co.</b> 17295 E. Railroad St. City of Industry 91748 utilitytrailer.com	<b>1,800</b> 1,700	4,742 11	manufacturer and distributor of semitractor-trailers	1914	Paul Bennett CEO (626) 965-1541	
19		<b>Guthy-Renker</b> 100 N. Sepulveda Blvd., Suite 1600 El Segundo 90245 guthy-renker.com	<b>1,700<sup>2</sup></b> 1,700 <sup>2</sup>	NA 9	direct marketing	1988	Bill Guthy Greg Renker Co-Chairmen (310) 581-6250	
		<b>Superior Grocers</b> 15510 Carmenita Road Santa Fe Springs 90670 superiorsuperwarehouse.com	<b>1,700<sup>2</sup></b> 1,700 <sup>2</sup>	NA NA	grocery store chain	1995	Mimi Song CEO, President (562) 345-9000	
21		<b>J.F. Shea Co. Inc.</b> 655 Brea Canyon Road Walnut 91789 jfshea.com	<b>1,600<sup>2</sup></b> 1,600 <sup>2</sup>	NA 25	general contractor, homebuilder, heavy construction, property development and management	1958	Peter Shea CEO, President (909) 594-9500	
22		<b>Westlake Financial Services</b> 4751 Wilshire Blvd., Suite 110 Los Angeles 90010 westlakefinancial.com	<b>1,513</b> 1,121	1,704 5	acquisition and servicing of automotive retail contracts	1988	Don Hankey Chairman (323) 692-8800	
23		<b>Belkin International Inc.</b> 12045 E. Waterfront Drive Playa Vista 90094 belkin.com	<b>1,500<sup>2</sup></b> 1,500 <sup>2</sup>	NA 15	manufacturer of networking devices, home theater accessories, power protection and mobility devices	1983	Chet Pipkin CEO, President (310) 751-5100	
24		<b>America Chung Nam</b> 1163 Fairway Drive City of Industry 91789 acni.net	<b>1,495</b> 1,962	NA 7	waste paper and scrap plastics exporter	1990	Teresa Cheung CEO (909) 839-8383	
25		<b>Topa Equities Ltd.</b> 1800 Avenue of the Stars, Suite 1400 Los Angeles 90067 topa.com	<b>1,250<sup>2</sup></b> 1,250 <sup>2</sup>	NA 1	beverage distribution, automobile dealerships, insurance, real estate and manufacturing	1962	William Anderson CEO, Executive Chairman (310) 203-9199	
26		<b>Velocity Vehicle Group</b> 2429 Peck Road Whittier 90601 velocityvehiclegroup.com	<b>1,209</b> 1,007	NA 21	freightliner truck dealership, finance, leasing and rentals	1998	Bradley Fauvre James Barker Co-President (562) 447-1200	
27		<b>MGA Entertainment Inc.</b> 16300 Roscoe Blvd., Suite 150 Van Nuys 91406 mgae.com	<b>1,200<sup>2</sup></b> 1,200 <sup>2</sup>	1,500 <sup>2</sup> NA	toy manufacturer	1979	Isaac Larian CEO (800) 222-4685	
		<b>Beachbody</b> 3301 Exposition Blvd. Santa Monica 90404 beachbody.com	<b>1,200<sup>2</sup></b> 1,200 <sup>2</sup>	NA 6	fitness, nutrition and social support	1998	Carl Daikeler CEO (310) 883-9000	
29		<b>Galpin Motors Inc.</b> 15505 Roscoe Blvd. North Hills 91343 galpin.com	<b>1,183</b> 1,168	1,250 8	automotive dealerships	1946	Herbert Boeckmann II CEO, Owner (818) 787-3800	
30		<b>Sunkist Growers Inc.</b> 27770 N. Entertainment Drive Valencia 91355 sunkist.com	<b>1,150<sup>2</sup></b> 1,150 <sup>2</sup>	NA NA	cooperative marketer of fresh and processed fruits	1893	Jim Phillips CEO, President (818) 986-4800	
31		<b>Rusnak Auto Group</b> 325 W. Colorado Blvd. Pasadena 91105 rusnakonline.com	<b>1,107<sup>1</sup></b> 1,207	NA 13	auto dealerships	1966	Paul Rusnak CEO, Chairman (888) 978-7625	
32		<b>Space Exploration Technologies Corp.</b> 1 Rocket Road Hawthorne 90250 spacex.com	<b>1,100<sup>2</sup></b> 1,100 <sup>2</sup>	6,000 NA	aerospace contractor	2002	Elon Musk CEO (310) 363-6000	

<sup>1</sup> Information from Auto News.<sup>2</sup> Business Journal estimate.

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33		<b>Sullivan Automotive Group</b> 2440 Santa Monica Blvd. Santa Monica 90404 lacarguy.com	\$1,020 <sup>1</sup> \$1,018 <sup>1</sup>	NA 8	auto dealerships	1964	Michael Sullivan CEO, President (310) 531-9400	
34		<b>Acco Engineered Systems</b> 888 E. Walnut St. Pasadena 91101 accoes.com	944 <sup>2</sup> 944 <sup>2</sup>	NA 22	mechanical contractor	1934	Jeff Marrs CEO, President (818) 344-6571	
35		<b>PMC Global Inc.</b> 12243 Branford St. Sun Valley 91352 pmcglobalinc.com	840 <sup>2</sup> 840 <sup>2</sup>	NA NA	manufacturer of chemicals, pharmaceuticals, equipment and plastics	1971	Philip Kamins CEO, President (818) 896-1101	
36		<b>Hot Topic Inc.</b> 18305 E. San Jose Ave. City of Industry 91748 hottopic.com	825 <sup>2</sup> 825 <sup>2</sup>	NA NA	apparel retailer	1989	Steve Vranes CEO (626) 839-4681	
37		<b>Bonduelle Fresh Americas</b> 4401 Foxdale Ave. Irwindale 91706 readypac.com	800 <sup>2</sup> 800 <sup>2</sup>	NA NA	provider of fresh-cut produce	1969	Mary Thompson CEO (626) 856-8686	
38		<b>John Paul Mitchell Systems</b> 9701 Wilshire Blvd., Suite 1205 Beverly Hills 90212 paulmitchell.com	791 <sup>2</sup> 791 <sup>2</sup>	NA NA	salon hair care products manufacturer	1980	John Paul DeJoria CEO, Chairman (800) 793-8790	
39		<b>TechStyle Fashion Group</b> 800 Apollo St. El Segundo 90245 techstylefashiongroup.com	750 685	2,000 6	direct-to-consumer apparel retailer and manufacturer	2010	Adam Goldenberg Don Ressler Co-CEOs, Co-Founders (310) 683-0940	
40		<b>InterMedia Group of Cos.</b> 22120 Clarendon St. Woodland Hills 91367 intermedia-advertising.com	706 675	133 5	brand response, direct response, retail and brand advertising	1974	Robert Yallen CEO, President (800) 846-3289	
41		<b>Lawrence Wholesale</b> 4353 Exchange Ave. Vernon 90058 lawrencewholesale.com	700 810	NA 15	protein wholesaler and importer	2000	Mark Liszt CEO (323) 235-7535	
42		<b>TravelStore Inc.</b> 11601 Wilshire Blvd., Suite 1840 Los Angeles 90025 travelstore.com	696 628	411 10	corporate travel management	1975	Wido Schaefer Chairman, Founder (310) 575-5540	
43		<b>TPx Communications</b> 515 S. Flower St., 47th Floor Los Angeles 90071 tpx.com	679 <sup>2</sup> 679	NA 62	unified communications, managed IT services, managed connectivity, cloud, continuity solutions	1998	Dick Jalkut CEO, President (213) 213-3000	
		<b>Superior Communications Inc.</b> 5027 Irwindale Ave., Suite 900 Irwindale 91706 superiorcommunications.com	679 747	276 5	manufacturer and distributor of wireless phone accessories	1991	Jeff Banks CEO, President (626) 856-6020	
45		<b>C.W. Driver Cos.</b> 468 N. Rosemead Blvd. Pasadena 91107 cwdriver.com	677 622	328 7	general contractor, construction manager	1919	Dana Roberts CEO (626) 351-8800	
46		<b>Allen Lund Co.</b> 4529 Angeles Crest Highway La Canada 91011 allenlund.com	662 516	515 35	transportation brokerage and logistics	1976	Edward Lund President (800) 777-6142	
47		<b>World Oil Corp.</b> 9302 S. Garfield Ave. South Gate 90280 worldoilcorp.com	650 650	700 15	petroleum refining, real estate, retail petroleum sales, environmental services, transportation	1940	Robert Roth Steven Roth Co-CEOs (562) 928-0100	
48		<b>Neo Tech</b> 9340 Owensmouth Ave. Chatsworth 91311 neotech.com	603 <sup>2</sup> 603 <sup>2</sup>	NA NA	electronic solutions for brand-name original equipment manufacturers	2015	Sudesh Arora CEO, President (818) 495-8617	
49		<b>Oltmans Construction Co. Inc.</b> 10005 Mission Mill Road Whittier 90601 oltmans.com	575 735	550 3	construction	1932	John Gormly CEO, Chairman (562) 948-4242	

<sup>1</sup> Information from Auto News.<sup>2</sup> Business Journal estimate.

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50		<b>Morrow-Meadows Corp.</b> 231 Benton Court City of Industry 91789 morrow-meadows.com	\$568 \$525	2,150 8	electrical and data communications contractor	1964	Cathleen Vick CEO (909) 598-7700	
51		<b>Bernards</b> 555 1st St. San Fernando 91340 bernards.com	562 576	315 6	general construction and construction management services	1974	Greg Simons President (818) 898-1521	
52		<b>US Airconditioning Distributors</b> 16900 Chestnut St. City of Industry 91748 us-ac.com	550 <sup>1</sup> 550 <sup>1</sup>	NA 43	air conditioning distributor	1990	John Staples CEO, President (800) 937-7222	
53		<b>Charles Pankow Builders Ltd.</b> 199 S. Los Robles Ave., Suite 300 Pasadena 91101 pankow.com	496 475	331 3	general contractor	1963	Kim Lum CEO (626) 304-1190	
54		<b>Wash Multifamily Laundry Systems</b> 100 N. Sepulveda Blvd., 12th Floor El Segundo 90245 washlaundry.com	487 <sup>1</sup> 487 <sup>1</sup>	NA 33	technologically advanced, eco-friendly multifamily laundry room operations	1947	Jim Gimeson CEO, President (800) 421-6897	
55		<b>Markwins Beauty Brands Inc.</b> 22067 Ferrero Parkway City of Industry 91789 markwins.com	472 460	350 8	cosmetics manufacturer and wholesaler	1987	Eric Chen CEO (909) 595-8898	
56		<b>TwinMed</b> 11333 Greenstone Ave. Santa Fe Springs 90670 twinmed.com	462 420	810 17	medical supply distribution to nursing homes and post acute care markets	1998	Steve Rechnitz Executive Chairman (323) 582-9900	
57		<b>Halo Top Creamery</b> 4470 W. Sunset Blvd., Suite 90182 Los Angeles 90027 halotop.com	450 <sup>1</sup> 351	NA 1	maker of low-calorie ice cream	2012	Justin Woolverton CEO, Founder (855) 425-6867	
		<b>Wolfgang Puck Cos.</b> 100 N. Crescent Drive, Suite 100 Beverly Hills 90210 wolfgangpuck.com	450 <sup>1</sup> 450 <sup>1</sup>	NA NA	restaurants, catering, licensing	1982	Wolfgang Puck CEO, President (310) 432-1500	
		<b>Jam City</b> 3525 Eastham Drive Culver City 90232 jamcity.com	450 <sup>1</sup> 450	NA 6	mobile game developer	2010	Chris DeWolfe CEO info@jamcity.com	
60		<b>Matt Construction Corp.</b> 9814 Norwalk Blvd., Suite 100 Santa Fe Springs 90670 mattconstruction.com	442 490	201 4	general contractor	1991	Steven Matt CEO, Chairman (562) 903-2277	
61		<b>Ben Myerson Candy Co. (dba Wine Warehouse)</b> 6550 E. Washington Blvd. Commerce 90040 winewarehouse.com	426 416	658 2	wholesale wine, beer and spirits distributor	1937	James Myerson CEO, Chairman (323) 724-1700	
62		<b>Knight Insurance Group</b> 4751 Wilshire Blvd. Los Angeles 90010 knightinsurancegroup.com	424 399	34 1	specialty insurance	1993	Amit Shah President (888) 333-8198	
63		<b>Decurion Corp.</b> 120 N. Robertson Blvd. Los Angeles 90048 decurion.com	420 <sup>1</sup> 420 <sup>1</sup>	NA NA	movie theaters, real estate development and management	1946	Christopher Forman President (310) 657-8420	
64		<b>Pelican Products</b> 23215 Early Ave. Torrance 90505 pelican.com	408 <sup>1</sup> 408	1,300 34	manufacturer of protective cases, temperature-controlled packaging, portable lighting and rugged gear	1976	Lyndon Faulkner CEO (310) 326-4700	
65		<b>Levine Leichtman Capital Partners</b> 345 N. Maple Drive, Suite 300 Beverly Hills 90210 llcp.com	405 339	68 8	investment firm	1985	Lauren Leichtman CEO, Founding Principal (310) 275-5335	
66		<b>Morley Builders Inc.</b> 3330 Ocean Park Blvd. Santa Monica 90405 morleybuilders.com	404 357	557 3	general contractor, concrete subcontractor	1947	Charles Muttillio President (310) 399-1600	

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	 <b>Santa Monica Seafood</b> 18531 S. Broadwick St. Rancho Dominguez 90220 santamonica seafood.com	<b>\$404<sup>1</sup></b> \$404 <sup>1</sup>	NA NA	seafood distributor	1947	Roger O'Brien CEO (310) 886-7900
68	 <b>Toms Shoes</b> 5404 Jandy Place Los Angeles 90066 toms.com	<b>400<sup>1</sup></b> 400 <sup>1</sup>	NA NA	shoes, sunglasses and coffee manufacturer	2006	Jim Alling CEO (310) 566-3170
	 <b>Topson Downs</b> 3840 Watseka Ave. Culver City 90232 topsondowns.com	<b>400<sup>1</sup></b> 400 <sup>1</sup>	NA 10	apparel manufacturer	1971	John Poyer CEO, President (310) 558-0300
70	 <b>Brighton Collectibles</b> 14022 Nelson Ave. City of Industry 91746 brighton.com	<b>380<sup>1</sup></b> 380 <sup>1</sup>	NA NA	manufacturer and retailer	1972	Jerry Kohl CEO, President (626) 961-9381
	 <b>Corporate Travel Management<sup>2</sup></b> 2349 Honolulu Ave. Montrose 91020 ustravelctm.com	<b>380</b> 380	NA 55	travel management	1994	Anne Rudd CFO (818) 553-3200
72	 <b>Hillstone Restaurant Group</b> 147 S. Beverly Drive Beverly Hills 90212 hillstone.com	<b>375<sup>1</sup></b> 375 <sup>1</sup>	NA NA	restaurant operator	1976	George Biel CEO, President (800) 230-9787
	 <b>Shapco Inc.</b> 1666 20th St. Santa Monica 90404 N/A	<b>375<sup>1</sup></b> 375 <sup>1</sup>	NA 53	pipe manufacturer and distributor, water well equipment manufacturer, developer	1962	Bernard Shapiro Chairman (310) 264-1666
74	 <b>International Coffee &amp; Tea</b> 5700 Wilshire Blvd., Suite 120 Los Angeles 90036 coffeebean.com	<b>365<sup>1</sup></b> 365 <sup>1</sup>	NA NA	specialty coffee and tea	1963	John Fuller CEO (310) 237-2326
75	 <b>Sunrider Corp.</b> 1625 Abalone Ave. Torrance 90501 sunrider.com	<b>350<sup>1</sup></b> 350 <sup>1</sup>	NA 30	herbal products distributor	1982	Tei-Fu Chen Chairman (310) 781-8096
76	 <b>Blaze Pizza</b> 35 N. Lake Ave., Suite 710 Pasadena 91101 blazepizza.com	<b>342</b> 279	NA 338	fast-casual pizza restaurants	2011	Mandy Shaw Interim CEO, CFO (626) 584-5880
77	 <b>Individual Foodservice</b> 5496 Lindbergh Lane Bell 90201 indfood.com	<b>340</b> 316	NA 3	food service distribution	1926	Jeremy Shapiro CEO (323) 981-2800
78	 <b>Triton Pacific Capital Partners</b> 6701 Center Drive West, 14th Floor Los Angeles 90045 tritonpacific.com	<b>336<sup>1</sup></b> 336 <sup>1</sup>	NA 4	equity investor in profitable private companies with sustainable cash flow	2001	Craig Faggen CEO, Chairman (310) 943-4990
79	 <b>Howard Building Corp.</b> 707 Wilshire Blvd., Suite 3750 Los Angeles 90017 howardbuilding.com	<b>328<sup>1</sup></b> 328	NA 2	general contractor	1983	Paul McGunnigle CEO (213) 683-1850
80	 <b>Wedbush Inc.</b> 1000 Wilshire Blvd. Los Angeles 90017 wedbush.com	<b>325<sup>1</sup></b> 325 <sup>1</sup>	NA 101	financial services, securities brokerage, commercial and investment banking, investing	1955	Eric Wedbush CEO, President (213) 688-8080
81	 <b>Account Control Technology Holdings Inc.</b> 21700 Oxnard St., Suite 1400 Woodland Hills 91367 accountcontrol.com	<b>312<sup>1</sup></b> 312	3,000 <sup>1</sup> 18	provider of business process outsourcing and financial services	1990	Mike Meyer CEO (818) 712-4999
82	 <b>Dunn-Edwards Corp.</b> 4885 E. 52nd Place Los Angeles 90058 dunnedwards.com	<b>310<sup>1</sup></b> 310 <sup>1</sup>	NA 120	paint products	1925	Karl Altergott CEO, President (323) 771-3330

<sup>1</sup> Business Journal estimate.

<sup>2</sup> Formerly Montrose Travel.

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83	 <b>Sage Publishing</b> 2455 Teller Road Thousand Oaks 91320 sagepublishing.com	\$300 \$300	1,500 7	publishing	1965	Blaise Simqu CEO, President (800) 818-7243	
84	 <b>Majestic Realty Co.</b> 13191 Crossroads Parkway, Sixth Floor City of Industry 91746 majesticrealty.com	299 <sup>1</sup> 299 <sup>1</sup>	NA 8	real estate development	1948	Edward Roski Jr. Chairman, President (562) 692-9581	
85	 <b>MediaAlpha</b> 700 S. Flower St., Suite 640 Los Angeles 90017 mediaalpha.com	297 <sup>2</sup> 163	NA 5	marketing technology company	2011	Steve Yi CEO, Co-Founder NA	
86	 <b>Pacific American Fish Co.</b> 5525 S. Santa Fe Ave. Vernon 90058 pafco.net	295 <sup>1</sup> 291	NA 2	seafood supplier	1977	Peter Huh CEO, President (323) 319-1515	
	 <b>Hitchcock Automotive Resources</b> 1303 John Reed Court City of Industry 91745 N/A	295 <sup>1</sup> 331 <sup>1</sup>	NA 3	retail automobile sales and service	1980	Frederick Hitchcock CEO, Chairman (626) 839-8401	
88	 <b>American Golf Corp.</b> 909 N. Sepulveda Blvd. El Segundo 90245 americangolf.com	290 <sup>1</sup> 290 <sup>1</sup>	NA NA	golf course management	1968	Jim Hinckley CEO, President (310) 664-4000	
	 <b>SBE Entertainment Group</b> 5900 Wilshire Blvd., 31st Floor Los Angeles 90036 sbe.com	290 <sup>1</sup> 290 <sup>1</sup>	NA NA	entertainment, restaurants, hotels, casino	2001	Sam Nazarian CEO, Chairman (323) 655-8000	
90	 <b>Cyberpower Inc.</b> 730 Baldwin Park Blvd. City of Industry 91746 cyberpowerpc.com	280 222	226 1	computer and parts seller	1998	Eric Cheung CEO (626) 813-7730	
91	 <b>Gill Corp.</b> 4056 Easy St. El Monte 91731 thegillcorp.com	275 250	1,000 4	composite materials manufacturer	1945	Stephen Gill CEO, Chairman (626) 443-4022	
92	 <b>Daylight Transport</b> 1501 Hughes Way Long Beach 90810 dylt.com	264 229	476 8	freight transportation services	1977	Richard Breen CEO, Chairman (800) 468-9999	
93	 <b>DLR Group</b> 700 S. Flower St., 22nd Floor Los Angeles 90017 dlrgroup.com	262 218	1,250 30	design firm providing architecture, engineering, master planning, interior design and specialized design services	1966	Pamela Touschner Senior Principal, California Region Leader (213) 800-9400	
94	 <b>DataDirect Networks Inc.</b> 9351 Deering Ave. Chatsworth 91311 ddn.com	260 <sup>1</sup> 260 <sup>1</sup>	NA 16	big data storage supplier to data-intensive, global organizations	1998	Alex Bouzari CEO (818) 700-7600	
95	 <b>TaskUs</b> 3221 Donald Douglas Loop S Santa Monica 90405 taskus.com	254 117	16,000 15	business service provider	2008	Bryce Maddock CEO (888) 400-8275	
	 <b>Scorpion Inc.</b> 27750 Entertainment Drive Valencia 91355 scorpion.co	254 <sup>2</sup> 194 <sup>2</sup>	NA 3	internet marketing company	2001	Rustin Kretz CEO (661) 702-0100	
97	 <b>Murray Co.</b> 2919 E. Victoria St. Rancho Dominguez 90221 murraycompany.com	250 <sup>1</sup> 250 <sup>1</sup>	NA 3	mechanical and site utility contractor	1913	Jim DeFlavio CEO, President (310) 637-1500	
98	 <b>NewMark Merrill Cos.</b> 5850 Canoga Ave., Suite 650 Woodland Hills 91367 newmarkmerrill.com	243 <sup>2</sup> 41	NA 8	buyer, developer, manager and repositioning services provider for shopping centers	1997	Sandy Sigal CEO, President (818) 710-6100	
99	 <b>Marvin Engineering Co. Inc.</b> 261 W. Beach Ave. Inglewood 90302 marvingroup.com	242 232	954 4	aerospace and defense manufacturer	1963	Howard Gussman CEO, Chairman (310) 674-5030	

<sup>1</sup> Business Journal estimate.<sup>2</sup> Information from Inc. magazine.<sup>3</sup> Information from Auto News.

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# LARGEST PRIVATE COMPANIES

Rank	Company	Revenue	Profile	Description	Year Founded	Top Executive
	• name • address • website	• 2018 • 2017 (in millions)	• employees • offices			• name • title • phone
100	 <b>Lakeshore Learning Materials</b> 2695 E. Dominguez St. Carson 90810 lakeshorelearning.com	\$235 <sup>1</sup> \$235 <sup>1</sup>	NA NA	educational materials retailer	1958	Bo Kaplan CEO, President (310) 537-8600
	 <b>Robinson Helicopter Co. Inc.</b> 2901 Airport Drive Torrance 90505 robinsonheli.com	233 <sup>1</sup> 233 <sup>1</sup>	1,120 1	helicopter designer and manufacturer	1973	Kurt Robinson President (310) 539-0508
102	 <b>JC Sales</b> 2600 S. Soto St. Los Angeles 90058 jcsalesweb.com	212 204	244 1	general merchandise wholesaler	1993	BJ Chang CEO (323) 881-0099
	 <b>Decron Properties Corp.</b> 6222 Wilshire Blvd., Suite 400 Los Angeles 90048 decron.com	212 190	291 1	real estate investment, development, general contracting and property management	1988	David Nagel CEO, President (323) 556-6600
104	 <b>Centerfield Media Holdings</b> 12130 Millennium Drive, Suite 600 Los Angeles 90094 centerfield.com	210 <sup>1</sup> 190 <sup>2</sup>	NA 3	developer of advertising technology	2011	Jason Cohen Brett Cravatt Co-CEOs, Co-Founders (310) 341-4420
105	 <b>Keenan &amp; Associates</b> 2355 Crenshaw Blvd., Suite 200 Torrance 90501 keenan.com	205 183	736 9	insurance solutions for California public agencies and health care organizations	1972	Sean Smith CEO (310) 212-3344
106	 <b>Del Amo Construction Inc.</b> 23840 Madison St. Torrance 90505 delamoconstruction.com	204 172	NA 1	general contractor	1968	Steve Donahue President (310) 378-6203
107	 <b>Dynamic Systems Inc.</b> 124 Maryland St. El Segundo 90245 dynamicsystemsinc.com	201 152	66 6	information technology services and systems provider	1991	Mardi Norman CEO, President (310) 337-4400
108	 <b>Galpin Jaguar</b> 15500 Roscoe Blvd. Van Nuys 91406 galpinjaguar.com	200 183	NA 1	auto dealership	1986	Herbert Boeckmann II CEO, Chairman (818) 894-3800
	 <b>Rockview Dairies Inc.</b> 7011 Stewart and Gray Road Downey 90241 rockviewfarms.com	200 <sup>1</sup> 200 <sup>1</sup>	NA NA	dairy processor and distributor	1965	Ted DeGroot General Manager (562) 927-5511
110	 <b>Accuride International Inc.</b> 12311 Shoemaker Ave. Santa Fe Springs 90670 accuride.com	195 <sup>1</sup> 195 <sup>1</sup>	NA NA	ball bearing slides manufacturer	1962	Scott Jordan CEO (562) 903-0200
111	 <b>Port Logistics Group</b> 288 Mayo Ave. City of Industry 91789 portlogisticsgroup.com	192 <sup>1</sup> 192 <sup>1</sup>	NA NA	logistics services	2008	Jeffrey Wolpov CEO (877) 901-6472
112	 <b>SCS Engineers</b> 3900 Kilroy Airport Way, Suite 100 Long Beach 90806 scsengineers.com	191 184	890 68	environmental and solid waste consulting and contracting	1970	James Walsh CEO, President (562) 426-9544
113	 <b>Lucky Strike Entertainment</b> 15260 Ventura Blvd., Suite 1110 Sherman Oaks 91403 bowluckystrike.com	190 <sup>1</sup> 190 <sup>1</sup>	NA NA	bowling, restaurants, bars, live music, dance clubs, billiards and game rooms	2003	Steven Foster CEO (818) 933-3752
114	 <b>Langer Juice Co. Inc.</b> 16195 Stephens St. City of Industry 91745 langers.com	185 <sup>1</sup> 185 <sup>1</sup>	NA 3	juice manufacturer, bottle blowing, fruit pressing and concentrating	1960	Bruce Langer CEO (626) 336-3100
115	 <b>Cacique Inc.</b> 800 Royal Oaks Drive, Suite 200 Monrovia 91017 caciqueinc.com	184 115 <sup>1</sup>	418 4	manufacturer and distributor of cheese and sausage products and various beverages	1973	Gil de Cardenas CEO (626) 937-4300
116	 <b>North Hollywood Toyota</b> 4606 Lankershim Blvd. North Hollywood 91602 northhollywoodtoyota.com	182 165	215 1	Toyota dealership	1967	AJ Salahieh General Manager (818) 508-2900

<sup>1</sup> Business Journal estimate.

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LARGEST PRIVATE COMPANIES *Continued from page 23*

Rank	Company • name • address • website	Revenue • 2018 • 2017 (in millions)	Profile • employees • offices	Description	Year Founded	Top Executive • name • title • phone	
117	 <b>Fruit Growers Supply Co.</b> 27770 N. Entertainment Drive Valencia 91355 fruitgrowers.com	\$180 <sup>1</sup> \$180 <sup>1</sup>	NA NA	manufacturer of citrus fruit shipping supplies, irrigation tools	1907	Jim Phillips CEO (818) 986-6480	
	 <b>American International Industries</b> 2220 Gaspar Ave. Los Angeles 90040 aiibeauty.com	180 <sup>1</sup> 180 <sup>1</sup>	NA NA	beauty products	1971	Zvi Ryzman CEO, President (323) 728-2999	
	 <b>CaseStack Inc.</b> 3000 Ocean Park Blvd., Suite 1000 Santa Monica 90405 casestack.com	180 <sup>1</sup> 180 <sup>1</sup>	NA 7	supply chain management	2000	Dan Sanker CEO, President (310) 473-8885	
120	 <b>Turelk Inc.</b> 3700 Santa Fe Ave., Suite 200 Los Angeles 90810 turelk.com	175 185	138 3	general contractor	1978	Michael Turi President (310) 835-3736	
121	 <b>OpenX</b> 888 E. Walnut St., Second Floor Pasadena 91101 openx.com	172 <sup>1</sup> 172	NA 8	digital and mobile advertising technology	2008	Tim Cadogan CEO (626) 696-2554	
122	 <b>Cumming Corp.</b> 523 W. 6th St., Suite 1001 Los Angeles 90014 ccorpusa.com	166 <sup>1</sup> NA	750 NA	project management	1996	Finlay Cumming CEO (213) 408-4518	
123	 <b>Regency Lighting</b> 9261 Jordan Ave. Chatsworth 91311 regencylighting.com	165 157	295 8	national lighting distributor	1983	Evan Regenstreif CEO (800) 284-2024	
124	 <b>Tri-West Ltd.</b> 12005 Pike St. Santa Fe Springs 90670 trivestltd.com	160 <sup>1</sup> 160 <sup>1</sup>	NA NA	distributor of Armstrong flooring materials	1981	Allen Gage President (562) 692-9166	
125	 <b>F. Gaviña &amp; Sons Inc.</b> 2700 Fruitland Ave. Vernon 90058 gavina.com	159 159	260 2	coffee distributor	1967	Pedro Gaviña President (323) 582-0671	
126	 <b>Traffic Management Inc.</b> 2435 Lemon Ave. Signal Hill 90755 trafficmanagement.com	153 100	1,400 27	traffic control management, safety services and products	1994	Chris Spano Jonathan Spano Owners (800) 763-3999	
	 <b>Partner Engineering and Science Inc.</b> 2154 Torrance Blvd. Torrance 90501 partneresi.com	153 130	850 42	environmental, engineering and energy consulting and design firm	2007	Joseph Derhake CEO (800) 419-4923	
128	 <b>GST Inc.</b> 12881 166th St. Cerritos 90703 gstes.com	152 104	NA 5	information technology and audio visual services provider	1985	JP Wang CEO (562) 345-8700	
129	 <b>Holthouse Carlin &amp; Van Trigt</b> 11444 W. Olympic Blvd., 11th Floor Los Angeles 90064 hcvt.com	150 142	630 13	tax, audit, advisory and business management services for businesses and high-net-worth individuals	1991	Philip Holthouse Managing Partner (310) 566-1900	
	 <b>Swat Fame Inc.</b> 16425 Gale Ave. City of Industry 91745 swatfame.com	150 145	325 4	apparel designer and manufacturer	1977	Mitchell Quaranta CEO (626) 961-7928	
	 <b>G&amp;C Equipment Corp.</b> 879 W. 190th St., Suite 500 Gardena 90248 gandccorp.com	150 <sup>1</sup> 150 <sup>1</sup>	NA 3	sale and lease of construction equipment, materials and supplies	1981	Gene Hale CEO (310) 515-6715	
	 <b>Koos Manufacturing Inc.</b> 2741 Seminole Ave. South Gate 90280 koos.com	150 <sup>1</sup> 150 <sup>1</sup>	NA 1	apparel manufacturer	1985	U Yul Ku President (323) 564-2100	
	 <b>Lamps Plus Inc.</b> 20250 Plummer St. Chatsworth 91311 lampsplus.com	150 <sup>1</sup> 150 <sup>1</sup>	NA NA	designer and manufacturer of lighting products	1976	Dennis Swanson CEO, President (877) 704-2425	

<sup>1</sup> Business Journal estimate.<sup>2</sup> Information from Inc. magazine.

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134		<b>Digital Room</b> 8000 Haskell Ave. Van Nuys 91406 digitalroominc.com	\$149 <sup>1</sup> \$149 <sup>1</sup>	NA 8	stand-alone online printer with a multibrand portfolio of websites	1997	Michael Turner CEO (310) 575-4440	
135		<b>Allied Wallet</b> 9000 W. Sunset Blvd., Suite 820 West Hollywood 90069 alliedwallet.com	147 <sup>1</sup> 147 <sup>1</sup>	NA 9	payment processing solutions for online merchants	2005	Andy Khawaja CEO (888) 255-1137	
		<b>Jules and Associates Inc.</b> 515 S. Figueroa St., Suite 1950 Los Angeles 90071 julesandassociates.com	147 140	14 2	equipment lease financing	1989	Jules Buenabenta CEO, President (213) 362-5600	
137		<b>Watt Cos.</b> 2716 Ocean Park Blvd., Suite 2025 Santa Monica 90405 wattcompanies.com	143 <sup>1</sup> 143 <sup>1</sup>	NA 2	real estate	1947	Nadine Watt President (310) 314-2430	
138		<b>RPA</b> 2525 Colorado Ave. Santa Monica 90404 rpa.com	132 125	750 8	independent advertising agency	1986	Bill Hagelstein CEO, President (310) 394-4000	
139		<b>Impres Technology Solutions Inc.</b> 10330 Pioneer Blvd., Suite 280 Santa Fe Springs 90670 imprestechology.com	131 90	45 3	IT reseller and professional services provider focused on cybersecurity	2001	Richard Fu CEO, President (562) 298-4030	
140		<b>Telacu Industries</b> 5400 E. Olympic Blvd., Third Floor Los Angeles 90022 telacu.com	130 130	600 28	community development corporation, financial services, real estate development, construction	1968	Michael Lizarraga CEO, President (323) 721-1655	
		<b>Anchor Loans</b> 5230 Las Virgenes Road, Suite 105 Calabasas 91302 anchorloans.com	130 123	151 2	private money lender	1998	Stephen Pollack CEO, President (310) 395-0010	
142		<b>Keyes Chevrolet</b> 5949 Van Nuys Blvd. Van Nuys 91401 keyeschevy.com	128 <sup>1</sup> 128 <sup>1</sup>	NA 1	auto dealership	2010	Howard Keyes President (818) 933-3000	
143		<b>SADA Systems Inc.</b> 5250 Lankershim Blvd., Suite 620 North Hollywood 91601 sadasystems.com	127 <sup>1</sup> 101	NA 2	business consulting and IT services, cloud solutions, app development and managed services	2000	Tony Safoian CEO, President (818) 766-2400	
144		<b>Pacific National Group Inc.</b> 2392 S. Bateman Ave. Irwindale 91010 pacnatgroup.com	123 170	85 5	general contractor and construction manager	1959	Steve Mathison President (626) 357-4400	
145		<b>McGuire Builders Inc.</b> 2293 W. 190th St. Torrance 90504 mcguirebuilders.net	122 120	35 2	general contractor	1985	Michael Tande Co-President, COO Paul Allen Co-President, CFO (562) 424-3636	
146		<b>Skyrocket Toys</b> 12910 Culver Blvd., Suite F Los Angeles 90066 skyrockettoys.com	119 <sup>1</sup> 119 <sup>1</sup>	NA 3	drones and tech toys	2010	Nelo Lucich CEO (310) 425-3432	
147		<b>Lights of America Inc.</b> 611 Reyes Drive Walnut 91789 lightsofamerica.com	115 <sup>1</sup> 115 <sup>1</sup>	NA NA	light bulb manufacturer	1978	Usman Vakil CEO (909) 594-6758	
		<b>Lithographix Inc.</b> 12250 Crenshaw Blvd. Hawthorne 90250 lithographix.com	115 <sup>1</sup> 115 <sup>1</sup>	267 1	commercial, digital, retail, packaging and grand/large format printing/dye sublimation printing	1980	Herbert Zebrack CEO, President (323) 770-1000	
		<b>GumGum Inc.</b> 1314 7th St., Fourth Floor Santa Monica 90401 gumgum.com	115 <sup>1</sup> 107	314 21	media, marketing and advertising technology	2008	Phil Schraeder CEO (310) 260-9666	
		<b>Haralambos Beverage Co.</b> 2300 Pellissier Place City of Industry 90601 haralambos.com	115 <sup>1</sup> 115 <sup>1</sup>	NA NA	beverage distributor	1920	Anthony Haralambos President (562) 347-4300	

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